



## Real Estate

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**Brach Eichler's Real Estate industry team brings together skilled counsel with industry experts in real estate, finance, tax, entity, insurance, land use, and public policy to provide clients with pragmatic advice on even the most complex transactions.** This integrated interdisciplinary approach to our clients' needs is the cornerstone of our practice. We regularly advise clients on the structuring, strategic planning, construction, development, financing, and tax issues to address the specific challenges in this evolving real estate market. We provide our clients with extensive industry insight to support them in making decisions that evaluate the risks against opportunities.

Below are the areas where Brach Eichler's Real Estate attorneys focus their efforts:

### Multifamily Housing

With unsurpassed industry insight and competence, Brach Eichler's full-service multifamily housing team represents owners and developers, general and specialized investors, and financial institutions across all phases of the project lifecycle. Our attorneys have closed billions of dollars of transactions in over 40 states. We represent clients in a full range of ongoing asset management and operational matters, workouts, restructurings, and disputes that arise from troubled real estate assets.

Focusing primarily on large-scale multifamily housing acquisition and development, our multifamily team helps clients evaluate risk, structure transactions, and protect their investments. We negotiate construction agreements, loan agreements, and other transactional documents in a tactical, process-proficient manner. Equally instrumental, we counsel clients on navigating various compliance and permitting issues,

environmental regulations, and fair housing laws.

Clients rely on Brach Eichler to manage the process from engagement to closing and keep them apprised of legal, procedural, or other developments that impact the agency lending industry. We support the full range of our clients' financing work — from straightforward transactions of all sizes to their most challenging deals.

## **Commercial & Industrial**

At Brach Eichler, we advise our public, private, and institutional clients on every aspect of the acquisition, development, financing, construction, and utilization of real estate assets. Our Commercial & Industrial Real Estate transactional group is made up of experienced attorneys who have a proven track record in securing numerous successful deals around the country. Teams composed of attorneys across practice areas from our real estate, corporate transactions, finance, construction, tax, and environmental practices provide seamless, value-added representation.

Our experience encompasses all areas of acquisition, disposition, leasing, and lending, including new development, office, retail, industrial and mixed-use properties, assisted-living, and other healthcare facilities. Brach Eichler's attorneys find creative solutions to complex problems which require established relationships in the industry and a foundation of understanding of the nuances of deals, regulations, profitability, leverage, and liability protection.

## **Environmental/Land Use/Zoning**

A hallmark of our practice is working closely with our Environmental attorneys, who have years of experience in drafting environmental provisions benefiting clients in purchase and sale agreements overcoming lender hesitancy and reservation for some of the most significant office, retail and industrial development and redevelopment projects in the region.

Our team brings together leading land use lawyers with wide-ranging experience in planning and permitting, regulatory and environmental issues, financing, real estate development, and dispute resolution. Together, we guide owners, developers, and investors through the many complex local, state, and federal regulations affecting land development and real estate transactions.

## **Real Estate Finance & Leasing**

Through our Real Estate Finance team, we provide institutional investors and lenders with creative, informed counsel for succeeding in the real estate capital markets. Our experience includes our work on the full range of debt and equity transactions.

Our Real Estate Practice has been consistently recognized by "[Chambers USA](#)" an award that honors lawyers and law firms across the United States.

*\*No aspect of this advertisement has been approved by the Supreme Court of New Jersey. [Click here for the Awards and Honors Methodology.](#)*

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## **1031 Tax-Deferred Exchange Advice**

Brach Eichler assists real estate clients with structuring complex tax-deferred exchanges under IRC Code

Section 1031 (“1031 Exchange”) for all types of investment real estate including multi-family apartment, mixed-use and office buildings, and industrial properties. A tax-free exchange, allows a property owner to transition from one parcel of real estate to another parcel of equal or greater value and to defer capital gain taxes if certain requirements are met. In order to ensure that certain Exchange rules are followed to qualify for tax deferral, Brach Eichler’s experienced attorneys are ready to help clients maximize their goals.