Brach Eichler Represents New Jersey Cancer Care, PA in Transaction with Regional Cancer Care Associates



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Vice Chair of Brach Eichler's Healthcare Law Practice, Isabelle Bibet-Kalinyak, Esq. and Joseph Gorrell, Esq., are pleased to announce that Brach Eichler acted as the exclusive legal advisor to New Jersey Cancer Care, PA ("NJCC") in its partnership with Regional Cancer Care Associates ("RCCA") which closed July 1, 2024. Isabelle and Joe's experience in healthcare law and mergers and acquisitions was vital in navigating this complex transaction, showcasing their legal acumen in the heavily regulated healthcare industry.

NJCC consists of eight medical oncologists and eleven total providers operating across three offices in the North Jersey market. NJCC is one of the largest independent medical oncology groups in New Jersey and is led by Dr. James Orsini, Sr. NJCC has served the North Jersey marketplace since its founding in 1998 and continues to be a leader in community-based cancer care within the region. The partnership between NJCC and RCCA will further bolster NJCC's existing footprint in the region through access to RCCA's vast clinical and administrative resources.

As part of the transaction, NJCC will join RCCA's existing network of 94 physicians and 77 advanced practice providers located throughout their 22 clinics in New Jersey, Maryland, and Connecticut.

"We worked closely with Brach Eichler and Cross Keys Capital throughout the entire process to evaluate the market and find a partner in the region with the infrastructure and vision to help us take the practice to the next level," said Dr. James Orsini, Sr., NJCC's founder. "This was a complex transaction, and I am thankful to have had the Brach Eichler and Cross Keys Capital teams

by my side each step of the way to provide my team both guidance and solutions on navigating the process. Community-based oncology is changing rapidly and having an advisor like Brach Eichler who understands those dynamics was invaluable, not only for finding us the right "fit" in terms of a partner, but also for ensuring the deal stayed on track from start to finish."

When asked about the transaction, Isabelle and Joe said, "We are extremely pleased to announce the partnership between New Jersey Cancer Care and Regional Cancer Care Associates. It's great for Brach Eichler and Cross Keys Capital to continue their involvement in the medical oncology space and cement Brach Eichler as the go-to law firm for independent oncology groups. This transaction will be very beneficial for New Jersey Cancer Care since RCCA has immense resources to bring to bear for our client. It was a pleasure to work with Dr. Orsini and Cross Keys Capital, and we are excited to see what the future holds for his practice, as well as RCCA."

NJCC's deal team consisted of Brach Eichler as legal counsel, and Cross Keys Capital, a leading independent investment banking firm, led by Bill Britton.

For more information, contact:

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**Results may vary depending on your particular fact and legal circumstances.*

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