

## Real Estate

### Members

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**Brach Eichler's real estate clients include some of the largest, most well-respected owners of investment properties in the region.** Our real estate practice has a long history and reputation for combining a business-minded approach with creative solutions to give our clients a competitive edge. Our personal experience and deep understanding of the issues that drive real estate transactions allow us to render advice that is legally sound, practical and, importantly, consistently achieves our clients' business objectives.

**Brach Eichler's attorneys have extensive experience in sophisticated and complex transactions, including:**

- Apartment building development, acquisition, sales, and financing
- Retail, commercial and industrial leasing, development, sales, acquisition, and financing
- Commercial real estate finance and lending, including mortgage finance, structured finance, mezzanine and preferred equity finance
- Real estate joint ventures and equity syndications
- Zoning, land use, development, and planning
- Regulatory and code compliance
- Condominium, cooperative, and other planned unit development communities

- 1031 Tax Exchanges

At Brach Eichler, we advise our public, private, and institutional clients on every aspect of the acquisition, development, financing, construction, and utilization of real estate assets. We serve professional real estate investors, operators, and developers as well as real estate lenders in the purchase, sale, leasing, and financing of land, land for development, office buildings, malls, multifamily complexes, retail centers, and industrial properties. Our Commercial & Industrial transactional group is made up of experienced attorneys who have a proven track record in securing numerous successful deals around the country. Teams composed of attorneys across practice areas from our real estate, corporate transactions, finance, construction, tax, and environmental practices provide seamless, value-added representation.

Brach Eichler's attorneys find creative solutions to complex problems which require established relationships in the industry and a foundation of understanding of the nuances of deals, regulations, profitability, leverage, and liability protection. A hallmark of our practice is working closely with our environmental attorneys, who have years of experience in drafting environmental provisions benefiting clients in purchase and sale agreements overcoming lender hesitancy and reservation for some of the most significant multi-family, office, retail and industrial development and redevelopment projects in the region.

Our team brings together leading land use lawyers with wide-ranging experience in planning and permitting, regulatory and environmental issues, financing, real estate development, and dispute resolution. We guide owners, developers, and investors through the many complex local, state, and federal regulations affecting land development and real estate transactions. Through our Real Estate Finance team, we provide institutional investors and lenders with creative, informed counsel for succeeding in the real estate capital markets.

Our real estate team has distinguished itself from other real estate practices by spotting and resolving the key issues and moving deals forward quickly to completion. Our Real Estate Practice has been consistently recognized by "Chambers USA", an award that honors outstanding lawyers and law firms across the United States.

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## Retail Commercial and Industrial

We represent owners of office buildings, regional shopping malls, suburban office parks, lifestyle and other smaller retail centers, and general office and industrial properties from the initial stages of development, acquisition, and financing through negotiation of leases and lease renewals and sales.

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## Land Development, Planning, and Zoning

Our land use attorneys represent owners and developers of real estate in all phases of the approval and entitlement process, including securing zoning changes; obtaining site plan, subdivision and variance approvals; and resolving land use, code and regulatory compliance issues. We also provide counsel on affordable housing and land preservation matters. For more information, see [Environmental and Land Use](#).

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## Condominiums and Planned Real Unit Developments

We represent owners and developers in connection with the creation of condominiums and planned unit developments, including drafting master deeds, organizational documents, offering prospectuses, and other

registration materials. Our extensive representation of multifamily property owners has given our attorneys the opportunity to convert countless multifamily properties into residential condominium communities. Our attorneys have developed and executed strategies to enable a successful conversion, while affording residential tenants all of their rights and entitlements under the law. We have extensive experience in residential homebuilding and development, including creation of planned unit developments, construction finance, residential construction contracting and representation of associations. In addition, our attorneys create and represent commercial condominiums, mixed-use projects, resort communities and condominium hotels, and recreation facilities.

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## Real Estate Tax Appeals

For more than 35 years, Brach Eichler real estate attorneys have rendered careful counsel to clients involved in the appeal of property taxes. Our real estate tax appeals practice is comprised of full-time attorneys and carefully trained support staff who handle hundreds of appeals annually and who possess a thorough understanding of the most intricate legal issues affecting investment real estate. Our tax appeal team provides clients with unique insights and thorough analysis to enhance the prospects of success for their tax appeals. Our attorneys have participated in more than 50 reported decisions. For more information see [Tax Appeal Practice](#).

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## Environmental and Land Use

Environmental regulations have an impact on all aspects of property ownership and development, and New Jersey is considered one of the most demanding jurisdictions in environmental regulatory controls. We advise our clients on all aspects of environmental law, assisting companies across a wide range of industries with challenging environmental, land use, and natural resource concerns. Our attorneys have experience in virtually all aspects of environmental practice, including all transactional and litigation services, so we can help our clients navigate federal, state and local regulations and resolve disputes, in order to allow them to pursue their business objectives. We help assess – and then minimize – environmental risks in the acquisition of properties. For more information, see [Environmental and Land Use](#).

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## Our Promise

At Brach Eichler, we are committed to a dynamic and meaningful partnership with our clients. We move forward with a shared vision, one that is carefully crafted and thoughtfully and practically implemented. Together, we achieve success.

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## Insights

*Awards - November 7, 2024*

**Brach Eichler LLC Receives Top Ranking by Best Law Firms® in 2025**

*B|E in the News - November 6, 2024*

**Kislak closes \$31M off-market sale of multifamily properties in Williamstown & Woodcliff Lake**

*B|E in the News - November 6, 2024*

**Kamson sells 190-unit rental portfolio in Gloucester, Bergen for \$31 million, Kislak says**

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[B|E in the News - October 28, 2024](#)

**Real Estate Firm of the Year Finalist: Brach Eichler**

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[B|E in the News - September 10, 2024](#)

**Centennial, Atlas Hill RE Close Major Retail Deal**

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[B|E in the News - August 29, 2024](#)

**Announcing the finalists for the New Jersey Legal Awards 2024**

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[B|E in the News - August 27, 2024](#)

**New commercial real estate projects have slowed in NJ thanks to high borrowing rates**

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[Awards - August 15, 2024](#)

**45 Total Brach Eichler Attorneys Recognized in the “2025 Best Lawyers in America®” List by Best Lawyers**

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[B|E in the News - July 25, 2024](#)

**Commercial Real Estate Brokerages Not Sweating Non-Compete Ban—Yet**

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[Awards - June 28, 2024](#)

**Brach Eichler Celebrates Being Named to NJBIZ Best Places to Work 2024**

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